

Women in Business



VICKI PITMAN



I have over 20 years personal experience in buying, selling, restoring, and managing properties in the Salinas Valley. This extensive and broad range of experience across all real estate markets provides a complete and high level of confidence and comfort in representing buyers and sellers. When completing your real estate transaction, you will have the utmost confidence and knowledge that your price is the best possible for your needs. You will be kept well informed at each step of the marketing process. Whether selling or buying a house or investment property, your experience will be a positive and exciting venture.

I WILL LISTEN TO YOU! Together, we will determine what your specific needs are and find the perfect fit for you. I am unwilling to settle for anything other than perfection, and sincerely believe that my hard work, knowledge, experience and confidence will bring forth results you expect and demand.

INTERO REAL ESTATE - TORO PARK
22730 PORTOLA DR. • SALINAS CA. 93908
(831) 809-7722
VPitman@InteroRealEstate.com

LUCY PIZARRO



Lucy Pizarro has owned and operated Chapala Restaurant since 1983, which specializes in authentic Mexican cuisine. Besides the full time duties of a business owner, she is also a very active member of the Salinas community. Recently, Chapala Restaurant was nominated by The Californian Reader's Choice Awards as the "Favorite Catering" and "Favorite Place for Family Dining." Lucy was just nominated for Athena Business Women of the year. Lucy credits her success to hard work, positive thinking and most importantly, her dedicated customers.

CHAPALA MEXICAN RESTAURANT
438 Salinas * Salinas, CA 93901
831-757-4959
www.chapalarestaurant.com

BARBARA L. REVER M.D., M.P.H.



BA from Barnard College, New York; MPH University of California Berkeley; M.D. New York Medical, New York; Internal Medical Training USCLA County Medical Center. Subspecialty training in kidney disease UCLA. Presently in private practice in Nephrology (kidney diseases and hypertension). Assistant clinical professor UCSF Medical School. Dr. Rever is the founder of Salinas Valley Dialysis Services. She has two sons ages 22 and 24 and enjoys her llamas and horses.

CENTRAL COAST NEPHROLOGY
917 BLANCO CIRCLE • SALINAS CA 93901
755-7999

JEAN MANNER SCHWIMMER



Leadership: Past President Monterey County Assoc. of Realtors. 2002-2005 Director Monterey County Assoc. of Realtors, Professional Standards Committee.
Expertise: Realtor since 1989 WALL STREET JOURNAL, quoted as market expert, January 2005. SALINAS CALIFORNIAN, quoted frequently as market expert.
UNPARALLELED SERVICE

"Jean is a JEWEL not only did she keep me informed, she educated me. Jean is a warm, L.F. Home Seller/Real Estate

caring person." Broker

"The significant position of respect Jean has obtained provides her clients a valuable edge." D & DW, Real Estate Investors.

COLDWELL BANKER
GAY DALES, INC. • 831-594-0440

ANNE SECKER



Anne Secker has been a principal in Noland, Hamerly, Etienne & Hoss since 1985. The Noland firm has provided legal advice to many Salinas Valley and Monterey Peninsula businesses and residents since its founding in the 1930's. Anne's practice emphasizes business commercial and construction litigation and creditor's rights. As well as trying cases in court, she is involved in resolving disputes through arbitration and mediation. Anne is active in the community, serving as a member of the Board of Directors of several nonprofit agencies and has served as Judge Pro-tempore of the Monterey County Court.

NOLAND, HAMERLY, ETIENNE & HOSS
333 Salinas St. • Salinas
(831) 424-1414

SUZY SHARP



High energy Superstar now lives in Pebble Beach where she moved from Carmel, but her Salinas roots keep following her. It is a rare day that a past client does not contact Suzy or someone referred by a past client to sell their home. After several years as a top-producing agent with a Salinas office, she moved to RE/MAX in Carmel for several years, now with Legacy Real Estate Group. Suzy is like the Energizer Bunny, she just keeps going and going! Not only does she pursue the needs of her clients, she also manages her household for husband Michael, a producer co executive and her twin boys, Thomas & Edward. Last year Suzy was the recipient of The Platinum Award for RE/MAX. The John Leo Award and many others. When you need a high-energy sales professional, call Suzy.

LEGACY REAL ESTATE • CARMEL OFFICE
EASTSIDE ON DOLORES BETWEEN 5TH & 6TH
(831) 596-5054
suzy@suzysharp.com

ANNA SIGALA, REALTOR, GRI, CRS



Anna loves living and working in beautiful Monterey County. Few places compare with our natural beauty, cool weather and great people. Her passions include family, real estate, great outdoors, and traveling. Anna is a caring people person, honest, dependable, and knowledgeable. Member of MCAR, CAR, and NAR, graduate of graduate Realtors Institute, Certified Residential Specialist, and founding member of Monterey Peninsula Chapter of Women's Council of Realtors. 30 years experience in real estate.

Anna opened Gateway Realty, Inc. in 2002 with business partner Dora Alvarado. Anna thanks all of her past and present clients for their many referrals and for making her business so successful.

"Everything we touch turns to SOLD"

GATEWAY REALTY, INC.
152 W. GABILAN ST. SALINAS, CA 93901

BARBARA J. SMITH GRI, RMP, SRES



REALTOR, BROKER
Barbara specializes in residential property management & sales, bringing 17 years of experience in this field. "I enjoy working with my clients, ensuring that all their needs are met. My mission is to take care of the hundreds of details for each of my clients whether I am managing their property, listing your home for sale or handing the rental of your income property.

SMITH REALTY
911 PADRE DRIVE, SALINAS, CA
7519600
www.smithrealtysalinas.com

SHARON STRANGE



Sharon Strange has been listing and selling property in Monterey County for 26 years. As a Real Estate Broker Associate for Century 21 A Property Shoppe. Sharon would like to Thank you for allowing her the opportunity to service you in your real estate need. Sharon welcome the opportunity to work as your real estate professional. So I, encourage you to contract Sharon Strange if you have any Question or need at

831- 809-0344 or 831-443-2121

TRISH SULLIVAN



The Executive Director of AUAU has been instrumental in bringing the arts to Salinas with the First Fridays Art Walk in Oldtown. First Fridays joins Bailando con la Muerte and SUHSD art show, ArtSong, as fun, free, events that build community, and provide valuable experience to teens through youth mentoring opportunities. Sullivan, an artist herself, has just received a Master of Arts in Arts Administration from Goucher College, and looks forward to shaping a vibrant arts community as director of AUAU. A resident of Salinas for 25 years, Sullivan is dedicated to advancing the local arts scene and promoting cultural tourism to the area.

ARTISTAS UNIDOS ARTISTS UNITED
PO BOX 548 • SALINAS CA 93902
www.ArtistasUndios.org
758-9126

TRISH SULLIVAN



As the General Manager of Collier Feed & Pet Supply, Trish focuses on friendly, courteous service where the customer comes first. Colliers has almost everything for pets, and if we don't carry an item, we'll order it for you, she says. Responsible for AR, AP and HR, Trish also created and executed the company's business and marketing plans. A graduate of Hartnell College and CSUMB, Trish recently received her Masters degree in Arts Administration from Goucher College in Baltimore, MD. Fluent in Spanish, Trish welcomes all of Salinas to stop by Collier Feed & Pet Supply and learn more about proper animal nutrition. "A healthy diet makes for healthy pets!"

1101 W. Laurel Dr. Salinas, CA. 93906
443-6161
www.collierpet.com

COLLIER FEED & PET SUPPLY

HEATHER SUTTON



I have been instructing adults and children in the use of water soluble oils for 6 years. My classes are light hearted and fun. I help students to see color values, aid in mixing colors, composition and shape, help with a variety of artist's tools, and techniques. My instruction is on a one on one basis in my studio situation to draw out individual styles and assist in picking projects that are within your scope and capabilities. My true desire has been to instruct adults and children in art, and to make people more aware of our beautiful surroundings here on the Monterey Peninsula. I thoroughly enjoy guiding fellow artists and bringing out creativity in my students. My Students are amazed at what their capable of accomplishing.

HEATHER'S ART CLASSES
(831) 633-1128
www.heathersclasses.com

MALVINA TORRES



Malvina Torres is a Realtor (member of Monterey county association and national association of realtors.), and community advocate in servicing us for many years. She is well oriented with Salinas Valley. Her targeted focus is to work with first time home buyers in proving them with fast quality service. It's been a nurturing progress working with and for her community. Her past accomplishments include a nomination from the commission status of women County woman of the year in 1996, and coast weekly publication named her a local hero for her outstanding community outreach in 1997. Working with the people at Universal Mortgage and Sales Inca., and servicing the people of my community, it all seems like a perfect match, especially when clients refer their friend. IT DOESN'T GET ANY BETTER THAN THIS!



UNIVERSAL MORTGAGE & SALES INC.
315 N MAIN ST. SALINAS, CA 93901
831-905-6884

MARIA TRUJILLO, E.A.



Maria came to the U.S. at age 14 looking for a better future. She is a graduate from Central Coast College in Electronic Office Administration. She became a tax preparer in 1993 while raising three children on her own. She opened Trujillo Income Tax in 1995. Her goal: to offer quality, affordable service to the Spanish speaking community. She became an Enrolled Agent to practice before the IRS in 2004. Her business was incorporated in 2005 and is the President of her business. With over

10 years of service, she offers: tax preparation, notary public, IRP, DMV Registration, Bookkeeping Payroll and Travel Agency.

TRUJILLO TAX SERVICE AND BOOKKEEPING
901 E. ALISAL STREET • SALINAS
SALINAS, CA 93905
831-771-1534
trujillotax@yahoo.com

GAIL VALDEZ



Gail Valdez is coowner of one of the most successful property management companies in the Salinas. Bay Property Management, established in 1991, specializes in residential property management. Gail has seen tremendous growth in business over the past few years. She attributes this growth to the personal attention given to each client and the good reputation that has been established over the years. Gail is a licensed real estate broker with almost 20 years experience in the property management field. Currently she is president of the local chapter of the National Association of Residential Property Managers (NARPM). Bay Property Management has just opened an office in Soledad to service the South Monterey County areas of Gonzales, Soledad, Greenfield, and King City.

BAY PROPERTY MANAGEMENT, INC.
6 SAN MIGUEL AVENUE 157 KIDDER ST. #D
SALINAS, CA SOLEDAD, CA 93960
422-5614 678-0213
www.baypropertymgmt.com

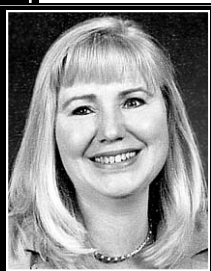
BARBARA VERBONICH



I care about families, all others and mine! Taking a break from my education career, I home schooled our three daughters through high school. I reentered the education profession to help with college and retirement plans. Thanks to my home business with Reliv International, part of the wellness industry, I retired last month, six years early. I am in the business of helping people make their goals and dreams a reality. I bring quality of life and financial security to people we love and care about. We are opening the triconty area and looking for business partners wanting to make a difference in the lives of others. Let's talk!

RELIV INTERNATIONAL
INDEPENDENT RELIV DISTRIBUTORS
8316334914 • cell 8317763399
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SHERRY WARNER



"Serving the Real Estate needs of the Salinas Valley for 17 years"

CENTURY 21 A PROPERTY SHOPPE
831-443-2121 ext 127
831-206-1217

KATHY YAMAMOTO



Kathy Yamamoto, Broker/Owner, of Coldwell Banker Gay Dales, Inc., REALTORS, obtained her real estate license in 1975 and has over 30 years full time real estate experience in Monterey County. In 1988 Kathy earned her real estate professional designation "CRB" (Certified Real Estate Brokerage Manager) after successfully completing a series of real estate management courses. Kathy has been teaching real estate courses at Hartnell College since 1988 and enjoys writing real estate articles for The Salinas Californian's "Money Panel". She also enjoys volunteering and is Vice President of the Meals on Wheels of the Salinas Valley.

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