

# Real Estate PROFESSIONALS

## JAVIER ALVAREZ



With 20 years of experience as a school teacher it has helped me to educate my clients in the business of real estate. I have attended elementary, high school, junior college locally and graduated from San Jose State University. I have been involved in the community as a soccer and wrestling coach. I have held a California Real Estate license for 19 years and have experience in residential and commercial real estate. If you want experience and knowledge you can depend on me. I have lived in Salinas for 42 years and know the area very well. Don't settle for anything less than a Realtor who knows and loves his community.

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## MARIA ARIAS



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## LINDA DORRIS

C.I.P.S., C.H.M.S., G.R.I.



*Proud to be a professional*

A 35+ year resident of the Monterey Peninsula, Linda has sold real estate throughout the county for over 20 years and is experienced with investments, 1031 exchanges and commercial properties. She is proud to meet the needs of her sellers and buyers and close transactions to everyone's satisfaction. Linda is a Broker and has earned a number of designations, including Certified International Property Specialist, Certified Marketing Home Specialist, and Certified Negotiation Specialist.

She speaks Spanish fluently and has helped many, many families find the home of their dreams.

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## MARIA GIL-SALDANA



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## STELLA ADAME

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## ALICIA LOMELI

Broker



I count on over 20 years of experience as Realtor/Broker Escrow Officer to help me achieve this goal. I have 16 Years of Full Time Selling Real Estate, 8 Years working for a Title Company, 5 Years in Title Department, 3 Years in Escrow and Foreclosure Department, Consistent Top Producer; M.C.A.R., C.A.R., N.A.R. Some Special Services I can offer: Spanish Speaking, Full

knowledge of Salinas Area. My Promise to you is to do the best, honest service I can do. I will always think of my Customer's best interest. I will always continue to educate myself in every area related to Real Estate.

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## NANCY MATTOS



Nancy has been in business for over 29 years and has a wealth of experience in helping many people, both first time and experienced home buyers. She can help guide you with buying or selling your home from beginning to end.

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# Flores keeps 'em in line



RICHARD GREEN/THE SALINAS CALIFORNIAN

Master Chief Pete Flores, far right, who heads Soledad High School's Junior ROTC program works Nov. 27 with cadets Andrea Almaraz, from left, Betsaida Macias, Liza Cabanillas and Astrid Leon.

*Soledad's JROTC program stands at, gets attention*

## PETE FLORES

- **AGE:** 45
- **YOUTH INVOLVEMENT:** Commanding officer for Soledad High School Naval Junior Reserve Officer Training Corps.
- **WORK:** Faculty adviser for school's Associated Student Body.
- **EDUCATION:** Bachelor's degree in liberal studies from Excelsior College in New York; associate's degree in business administration from West Hills College in Coalinga; graduated from U.S. Navy Senior Enlisted Academy with professional achievement honors.
- **EXPERIENCE:** Retired after 26 years in the U.S. Navy.
- **PERSONAL:** Lives in Paso Robles with his wife and two children.

By **ROBERT SALONGA**  
The Salinas Californian

Master Chief Pete Flores, who heads Soledad High School's resurgent Naval Junior Reserve Officer Training Corps program, could be called a difference-maker.

But the 26-year Navy veteran probably wouldn't let you.

Flores is all about his cadets, and in two years, he has helped turn a languishing program into a regional powerhouse. They have begun the current school year by placing first in two competitions against squads from all over the western United States.

The commander of the Nov. 4 competition at Luther Burbank High School in Sacramento gave perhaps the best praise

for the up-and-comers from Soledad.

"He told us that in 18 years nobody has come in on the first try and dominated the way we did," Flores said. The competition tests students' skills in military protocol, weapons exhibition and movements.

But two years ago, when Flores came to Soledad from Everett Alvarez High School, the program was in disarray and actually on probation with

the Navy for not meeting enrollment requirements of 10 percent of the student body.

"The program had gotten stagnant, and I looked at it as a challenge," he said.

Flores created drill teams, brought in drill coach Louie Reyes and eventually was able to bring on Lt. Cmdr. Adan Nieto, a fellow 26-year veteran who teaches naval science at the school.

The master chief also started sending cadets off campus to

leadership academies in Hawaii and Washington state, and brought classes on board aircraft carriers so they could see their lessons in motion.

"Getting them out of Soledad was important," Flores said.

The program has since been taken off probation, is meeting its enrollment requirements, and was deemed the most improved program out of 55 schools hailing from the western United States, Alaska, Guam and Japan.

Still, Flores said, there is work to do. Last year, Soledad High garnered 21 individual skill trophies. He wants his cadets to surpass that figure this year, and with 11 so far, they are well on their way.

"They're putting Soledad on the map in the ROTC world, and what it's doing to their self-confidence is amazing," Flores said. "They work hard, and I'm proud of them."

Contact Robert Salonga  
at rsalonga@thecalifornian.com.

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